

***Curriculum Vitae***  
**Mirella Damiani**

(Updated 11 October 2018)

**PERSONAL**

**Birth date & place** 23.07.1955, Perugia, Italy  
**Nationality** Italian  
**Home address** Via delle Caravelle, 6, Perugia, Italy  
Tel.: +39-075 5056000, mobile: +39-3495005697  
**Office address** Department of Economics, Via Pascoli 20,  
University of Perugia, 06123 Perugia, Italy  
Tel: +39-075-5855424, Fax: +39-075-5855299  
E-mail: mirella.damiani@unipg.it

**EMPLOYMENT**

**1985—2002** Researcher University of Perugia, Department of Economics, Finance and  
Statistics, Perugia, Italy  
**2002—Present** Associate Professor in Economics, Department of Economics, University of  
Perugia, Perugia

**TEACHING**

Graduate course on International Monetary Economics  
Graduate course in The corporate social responsibility  
Phd Course in Labour Economics  
Phd Course in Transaction Costs

**MAIN RESEARCH**

**INTERESTS**

Incentives and employee participation in profits and enterprise results.  
Labour market institutions, labour productivity and wages  
Corporate governance and the changing nature of the modern firm  
Labour market rigidities and macroeconomic policy questions

**VISITING**

**POSITIONS**

Visiting scholar at the New York University (NYU, USA), 1991-1992

**COLLABORATIONS**

**WITH OTHER  
INSTITUTIONS**

ISFOL The Italian Institute for the Development of Vocational Training  
for Workers, ISFOL, Rome, Italy, 2006-present

SVIMEZ, The Institute for the Development of Southern Italian regions,  
1985-1989

**EDITORIAL WORK IN SCIENTIFIC JOURNALS**

- 2011, Guest Editor in “*European Journal of Comparative Economics*” for the symposium issue:  
“Wage inequalities in a comparative perspective” (with Jens Holscher and  
Fabrizio Pompei), Vol. 8, n.2, anno 2011
- Referee work and book review:
  - British Journal of Industrial Relations, Personnel Review, International Journal of Manpower,  
Journal of Economics, Review of Economics and Institutions, *Economia Politica*

**POSITIONS IN PROFESSIONAL SCIENTIFIC ASSOCIATIONS**

•2007-2009, member of the executive committee of the *Italian Association for Comparative Economic Systems (AISSEC)*

Member of the *European Association for Comparative Economic Studies EACES*

Member of the *European Association of Labour Economists EALE*

Member of the *Italian Association of Labour Economists AIEL*

## **RESEARCH PROJECTS**

2011-2014 Coordinator of the Research Project: “Productivity Institutions, and Services”

2006- 2007 Coordinator of the Research Project: “Structure and efficiency of European electric markets. Liberalisation processes and comparative evaluation of European experiences”, Gestore del Sistema Elettrico GRTN

## **PARTICIPATION AT CONFERENCES, WORKSHOPS & SEMINARS**

### ----- *Conferences and workshops*

- 20- 21 September 2018, *AIEL, Annual Conference*, Knowledge-intensive sectors and the role of collective performance-related pay, coauthors, Pompei, F, Cardinaleschi, S.

Workshop The Impact of the Great Recession on Manufacturing firms, , Family Firms and the Great Crises, Evidence from the Italian case, coauthors F.Pompei and A. Ricci, Parma.

18-20 September 2014, 26<sup>th</sup> EALE conference, Ljubljana, Presentation of the paper “Effects of performance related pay on productivity and wages: a quantile regression analysis of the Italian firms”, coauthors F.Pompei and A. Ricci

- May 28, 2014, Workshop on Firm-Level Analysis of Labour issues, Louvain-la-Neuve (UCL-Belgium), Presentation of the paper “Effects of Performance Related Pay on productivity and wages: a quantile regression analysis of the Italian firms”, coauthors F.Pompei and A. Ricci
- 20-21 February 2014, Assisi, Italy, 3rd Biannual Assisi workshop on Economics and Institutions: “Inequality, Technology and Institutions in Europe”, Presentation of the paper “Productivity and Wages: the distributive implications of Performance-Related Pay across Italian firms”, coauthors F. Pompei and A. Ricci
- Aix-en-Provence, 24-28 June 2013, 62nd Annual Meeting of the French Economic Association: Presentation of the paper “Temporary Job Protection and Productivity Growth in EU Economies”, coauthors F. Pompei and A. Ricci.
- 21 November 2013, Zagreb, Croatia, Conference The Role of Europe’s Industry in the 21st Century, The Institute of Economics, Industrial development in the EU, Presentation of the paper: What lessons for the future EU member states?, coauthor M. Uvalic

- 6-8 September 2012, Paisley, UK, 12th International EACES (European Association for Comparative Economic Studies) Conference, University of the West of Scotland, Paisley (UK), Presentation of the paper “Labour shares and employment protection in the European economies”, coauthors F. Pompei and Andrea Ricci
- 26-28 August 2010, Tartu (Estonia) 11th International EACES (European Association for Comparative Economic Studies) Conference.
- 8-10 July, 2010, 15th IAFEP World Conference - *Employee Participation for Good Firm Governance* Université Panthéon-Assas, Paris II, Presentation of the paper, Employee Financial Participation in Italy, coauthor M.Uvalic
- 28-30 2008, Moscow, 10th EACES (European Association for Comparative Economic Studies) Conference, Higher School of Economics, Moscow, Presentation of the paper “Labour Management, corporate governance and productivity: a comparative perspective”, Coauthor Fabrizio Pompei.
- 24-26 May 2007, Bol, 7<sup>th</sup> International Conference, “Enterprise in Transition”, Bol, May, 24-26, 2007, Presentation of the paper “Stakeholders vs. Shareholders: Economic Consequences of Alternative Corporate Arrangements”, coauthor A.Chilosi.
- 07-09 September 2006, 9th bi-annual Conference of the European Association for Comparative Economic Studies (EACES), Brighton, (UK), Presentation of the paper “Takeover activities and technological regimes: a cross country comparison”, Coauthor F. Pompei.

-----

*National Conferences and workshops*

- 
- 24-26 October 2013, Bologna, 54th Annual Conference Società Italiana Economisti, Presentation of the paper “Labour share and employment protection in the European economies”, coauthors F. Pompei and A. Ricci
  - 18 October 2013, Rome, AISRI and AIEL Workshop, Relazioni industriali, produttività e crescita in Italia, presentation of the paper, Productivity, Efficiency and Wages: the role of Performance-Related Pay in Italian firms
  - 14-15 October 2011, Rome, SIE - Società Italiana degli Economisti 52.ma Riunione Scientifica Annuale Roma, presentation of the paper, “Temporary job protection and productivity growth in EU economies”, coauthors F. Pompei and A. Ricci
  - 23-25 June 2011, Macerata, XVIII AISSEC (Associazione Italiana per lo Studio dei Sistemi Economici Comparati) Conference, Università di Macerata, “Job protection and productivity in EU economies”, coauthors F.Pompei and A. Ricci
  - 21 December 2010, Rome, Workshop, “Natura e intensità dell’accumulazione, lavoro precario e produttività” workshop organizzato presso, Università degli Studi di Roma “La Sapienza” – Facoltà di Economia, Presentation of the paper “Job protection and productivity in EU economies”, *Discussant Roberto Torrini* (Banca d’Italia)

- 25-27 June 2010, Perugia, XVII AISSEC (Associazione Italiana per lo Studio dei Sistemi Economici Comparati) Conference, Perugia, Presentation of the paper “Labour Protection and Productivity in EU Economies: 1995-2005”,
- 18-20 March 2010, Modena, Eighth International Conference in Commemoration of Marco Biagi, Rethinking Corporate Governance: From Shareholder Value To Stakeholder Value, Presentation of the paper, “Stakeholders' protection and employees' representation in corporate governance: institutional aspects and economic consequences”, coauthor A. Chilosi.
- 31 May and 1 June 2010, Trento VII STOREP Annual Conference, Presentation of the paper, “The relationship between wages and productivity: rule or exception?”

## PUBLICATIONS

### Books – Monographs

- Damiani, M. (2006), *Impresa e corporate governance*, Roma, Carocci.
- Boitani A. and Damiani M. (2003), *Una Nuova Economia Keynesiana*, Bologna, Il Mulino, (coauthor A.Boitani)

### Journal articles and chapters in books

Damiani, M, Pompei F, Ricci, A. Family Firms, Performance-Related Pay And The Great Crisis: Evidence From The Italian Case, *Industrial and Corporate Change*, in corso di pubblicazione.

Damiani, M, Pompei F, Ricci, A. Labour shares, employment protection and unions in European economies", *Socio-Economic Review*, in corso di pubblicazione.

Damiani, M, Pompei F, Ricci, A. (2018). “Family firms and labour productivity: the role of enterprise-level bargaining in the Italian economy”, *Journal of Small Business Management*, vol. 56, n. 4, DOI: 10.1111/jsbm.12306.

Damiani, M, Uvalic, M. (2018), Structural Change in the European Union and Its Periphery Current Challenges for the Western Balkans, *Southeastern Europe*, Vol. 42, n. 2, <http://booksandjournals.brillonline.com/content/journals/10.1163/18763332-000011>, DOI: [10.1163/18763332-000011](https://doi.org/10.1163/18763332-000011).

Bedini M. L, Damiani. M. (2018), Eguaglianza di opportunità, diseguaglianza di risultati. Il caso dell’Università degli Studi di Perugia, in Dal personale al politico. Il genere in un’ottica interdisciplinare ( a cura di Pacilli, M.G. e Giacalone, F.), Maggioli, pp. 189-216, in corso di pubblicazione.

Damiani, M, Pompei F, Ricci, A.(2016) ”Performance Related Pay, productivity and wages in Italy: a quantile regression approach, *International Journal of Manpower*, Special issue on “(Mis)Alignment of productivity and wages: Firm-level evidence” (eds. J. Konings, F. Rycx and V. Vandenberghe), Vol.37, n.3. Scopus 2-s2.0-84964490773.

Damiani,M., Pompei,F., Ricci, A., (2016) "Employee financial participation: evidence from Italian firms”, in Simon Fietze & Wenzel Matiaske (eds.), *Dimensions and Perspectives on Financial Participation in Europe*, Nomos Publishing, Berlin, Germany, pp. 263-284.

Damiani, M, Pompei F, Ricci, A. (2016) "Temporary job protection and productivity growth in EU economies", *International Labour Review*, DOI: 10.1111/j.1564-913X.2014.00023, Vol. 155 (2016), No. 4, pp- 587-622, [http://onlinelibrary.wiley.com/journal/10.1111/\(ISSN\)1564-913X](http://onlinelibrary.wiley.com/journal/10.1111/(ISSN)1564-913X).

Damiani, M, Ricci, A.(2014), Managers' education and the choice of different variable pay schemes: Evidence from Italian firms, *European Management Journal*, vol. 32, n. 6, pp. 891–902, <http://dx.doi.org/10.1016/j.emj.2014.02.004>, ISSN 0263-2373, ZDB-ID 8594971. Scopus 2-s2.0-84922478928

Damiani, M, Ricci, A., (2014) Decentralised bargaining, and performance related pay: Evidence from a panel of Italian firms, *International Journal of Manpower*, vol. 35, 7, pp. 1038-1058, ISSN: 0143-7720. Scopus 2-s2.0-84926301675

Damiani, M, Pompei F, Ricci, A.(2014), Contratti a termine, formazione e dinamica della produttività: evidenza empirica per i paesi europei, "in ISFOL, 'Mercato del lavoro, capitale umano e imprese: una prospettiva di politica del lavoro', Rome, ch, 1, pp. 15-36.

Damiani, M, Pompei F, Ricci, A.(2014), "Riforme del mercato del lavoro e dinamica dell'occupazione e dei salari : evidenza empirica per i paesi europei, in ISFOL, Mercato del lavoro, capitale umano e imprese: una prospettiva di politica del lavoro', Rome, pp. 37-56.

Damiani, M , (2014), Labor Regulation And Corporate Governance: A Comparative Overview, *Journal of Governance and Regulation / Vol. 3, n.1*, pp. 69-83. ISSN 2220-9352 (printed version) ISSN 2306-6784 (online version)

Damiani M. Uvalic, M. (2014) Industrial Development in the EU:What Lessons for the Future Member States, *Croatian Economic Survey*, Vol. 16, n.1, pp-5-48. ISSN 1330-4860, ZDB-ID 12369512. SCOPUS 2-s2.0-84902458643

Abbritti M., Boitani A., Damiani M.; (2012), Labour market imperfections, divine coincidence. and volatility of employment and inflation, *Review of Economics and Institutions*, Vol. 11, n.4, pp. 1-37, 2012.

Damiani M. and Ricci A., (2012) Firm level bargaining and volatility in Italian firms, *China-USA Business Review*, Vol. 11, n. 4, ISSN: 1537-1514

Damiani M., Hölscher J. and Pompei F. (2011) Labour market inequalities and the role of institutions, *The European Journal of Comparative Economics*, 2011, Vol. 8, pp.163-173, n. 2.

Damiani M., Pompei F., (2011), "The market for corporate control: do countries and technological regimes matter?", *International Review of Applied Economics*, Vol. 25, n.5, pp. 1-27. SCOPUS 2-s2.0-84858600546

Damiani M., Ricci A., (2011) "Performance-Related Pay, Unions and Productivity in Italy: evidence from quantile regressions", in DeVaro J. (ed.), *Advances in the Economic Analysis of Participatory & Labor-Managed Firms Book Series*, Vol. 12, Emerald Group Publishing Limited, Bradford, UK, pp. 169 – 196, ISBN 9780857247599. SCOPUS 2-s2.0-84886465036

Damiani M. (2011), "Labour regulation in shareholder and stakeholder economies", *Bulletin of Comparative Labour Relations*, Kluwer Law International, ch. 14, pp.211 - 234, 2011.

Damiani M., Pompei F. (2010), Labour protection and productivity in EU Economies: 1995-2005, *The European Journal of Comparative Economics*, Vol. 7, n. 2, pp. 373-411.

Damiani M., Ricci A. (2010), “La retribuzione integrativa aziendale in Italia: una nuova evidenza empirica”, *Economia & Lavoro*, Vol. 44, n. 2, pp. 7-24.

Damiani M., Uvalic M., (2010), “Teoria e prassi della partecipazione finanziaria in Europa”, *Diritto delle Relazioni Industriali*, Vol. 20, n.1, pp. 108-136.

Damiani M. (2010), “Shareholder rights and stakeholder rights in corporate governance”, in G. Aras and D. Crowther (eds.), *The Gower Handbook of Corporate Governance and Social Responsibility*, Gower Publishers.

Damiani M. (2009), “The stakeholder corporate governance view revisited”, in Morroni M. (ed.) *Corporate Governance, Organisation Design and Inter-Firm Relations*, Edward Elgar, ch.2, pp.19-47. SCOPUS 2-s2.0-84890676608

Damiani M., Pompei F. (2009), “Takeover Activities In The Last European Merger Wave: a Cross-Country Comparison”, *Corporate Ownership & Control*, Vol. 6, n. 3, pp.8-26. SCOPUS 2-s2.0-84868239306

Chilosi A. Damiani M. (2007), “Stakeholders vs. shareholders in corporate governance”, *Icfai Journal of Corporate Governance*, Vol. 6, n. 4, pp. 7- 45.

Damiani M. (2006), “Impresa e corporate governance: nuove prospettive di ricerca”, *L’Industria*, Vol. 27, n. 3, pp. 553-586.

Damiani M., (2005), *Nuova Economia Keynesiana e Quasi Razionalità*, *Economia Politica*, Vol. 22, n.1, pp.131-156.

Damiani M. (2004), *Modelli di contrattazione salariale: l’esperienza italiana negli anni ’90*”, in M. Signorelli, M. Tiraboschi, a cura di, *Mercato del lavoro, norme e contrattazione*, Esi, Napoli, pp. 151- 180.

Damiani M. (2000) *Profit Sharing in a multiple bargaining system: the Italian case*”, *Economic Analysis*, Vol. 3, n.2, pp. 113-135.

Boitani A., M. Damiani, (1995), “Mercato del lavoro e Nuova Economia Keynesiana”, in *Disoccupazione: analisi macroeconomica e mercato del lavoro*, Amendola A. (ed.), ESI, Napoli, pp. 53-100.

Boitani A., M. Damiani,(1999), “Market imperfections, unemployment equilibria and nominal rigidities”, con M. Damiani, in Messori M. (ed.) *Financial Constraints and Market Failures: The Microfoundations of Macroeconomics*, Edward Elgar, pp. 185- 206.

Boitani A., M. Damiani, “Assetto dei mercati ed equilibri di sottoccupazione”, *Rivista Internazionale di Scienze Sociali*, Vol. 53, n. 4, pp. 757-781, 1995.

Damiani M., Panattoni M.,(1992) “Optimal Simulation of Macroeconometric Models”, *Journal of Economic Dynamics and Control*, Vol. 16, pp. 93-108, 1992.SCOPUS 2-s2.0-44049120692

Damiani M., Del Monte C. (1990) "Le implicazioni di politica economica del modello econometrico biregionale Centro-Nord Mezzogiorno", parte 2 e 3, *Rivista Economica del Mezzogiorno*, Vol. 4, n.1, pp. 41-72, 1990.

Damiani M., (1987) "Caratteri e prime sperimentazioni di un modello econometrico Nord Sud", *Rivista Economica del Mezzogiorno*, Vol. 1, n.1, pp.95-123, 1987.

Damiani M., Del Monte C, Ditta L. (1987) "Un modello macroeconomico biregionale (nord-sud) per l'economia italiana: risultati preliminari, in *Ricerche quantitative e basi statistiche per la politica economica*, Numero speciale dei Contributi all'analisi economica del Servizio Studi, Banca d'Italia, Roma, pp.49-104, 1987.

Damiani M.,(1982) "Tassi di cambio ed inflazione in Italia e nelle economie industrializzate: un approccio econometrico", *Studi Economici*, n.17, 1982, pp.3-45, 1982.

Recent working papers

Damiani, and Ricci A. (2015), "Gender earnings differentials and pay structure of Italian family managers", MPRA paper University Library of Munich, Germany.

Mirella Damiani, Fabrizio Pompei & Andrea Ricci, 2016. "Competitiveness and performance related pay in family firms: the case of Italy," *Quaderni del Dipartimento di Economia, Finanza e Statistica* 22/2016, Università di Perugia, Dipartimento Economia.

Damiani, Mirella and Ricci, Andrea (2016): *Training, quality of management and firm level bargaining*. MPRA paper University Library of Munich, Germany.

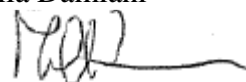
Workshop The Impact of the Great Recession on Manufacturing firms, Family Firms and the Great Crises, Evidence from the Italian case, coauthors F.Pompei and A. Ricci, Parma.

18-20 September 2014, 26<sup>th</sup> EALE conference, Ljubljana, Presentation of the paper "Effects of performance related pay on productivity and wages: a quantile regression analysis of the Italian firms", coauthors F.Pompei and A. Ricci

- May 28, 2014, Workshop on Firm-Level Analysis of Labour issues, Louvain-la-Neuve (UCL-Belgium), Presentation of the paper "Effects of Performance Related Pay on productivity and wages: a quantile regression analysis of the Italian firms", coauthors F.Pompei and A. Ricci
- 20-21 February 2014, Assisi, Italy, 3rd Biannual Assisi workshop on Economics and Institutions: "Inequality, Technology and Institutions in Europe", Presentation of the paper "Productivity and Wages: the distributive implications of Performance-Related Pay across Italian firms", coauthors F. Pompei and A. Ricci
- Aix-en-Provence, 24-28 June 2013, 62nd Annual Meeting of the French Economic Association: Presentation of the paper "Temporary Job Protection and Productivity Growth in EU Economies", coauthors F. Pompei and A. Ricci.
- 21 November 2013, Zagreb, Croatia, Conference The Role of Europe's Industry in the 21st Century, The Institute of Economics, Industrial development in the EU, Presentation of the paper: What lessons for the future EU member states?, coauthor M. Uvalic

Mirella Damiani

Mirella Damiani

A handwritten signature in black ink, appearing to read 'Mirella', with a long horizontal flourish extending to the right.