

# Europass Curriculum Vitae



## Personal information

First name(s) / Surname(s)

**Gaetano Martino**



Address(es) Borgo XX Giugno, 74 – 06131 PERUGIA (Italy)

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E-mail gaetano.martino@unipg.it

Nationality Italy

Date of birth 07 august 1958

Gender Male

## Work experience

Dates 06/2013 - ongoing

Occupation or position held **Full Professor of Agricultural Economics and Rural Appraisal**

- **Teaching Activities**

- **Basic teaching activities**

- Department of Agricultural, Food and Environmental Sciences. Graduate courses ***Agricultural Economics and Rural Appraisal***.
    - Department of Economics. Graduate course: ***Agricultural Economics***
    - Department of Economics. Doctorate programme in Economics: ***Transaction Cost Economics***

- **Responsibilities**

Coordinator of the Research Unit Applied Economics of the Department of Agricultural, Food and Environmental Sciences  
Member of the Editorial Board of the *Review of Economics and Institutions*

- **Main Research activities**

- **Coordinator of the University of Perugia Jean MONNET Project Information and Research Activities** *Governing and Organizing the Agri-Food Supply Systems in the European Union Countries: Institutional Environments, Governance Modes and Policy Patterns* (542857-LLP-1-2013-1-IT-AJM-IC)
  - **Coordinator Third Party unit in the VII EU Research Programm Framework Project "FFW - Liquid and Gas Fischer-Tropsch Fuel Production From Olive Industry Waste: Fuel From Waste"** (Grant agreement no: 308733)

- **Other activities**

**Referee experience:** British Food Journal; Journal of Institutional Economics; Journal of Food Engineering; Journal of Cleaner Production; International Journal of Food System Dynamics; Agricultural and Food Economics; Rivista di Economia Agraria.

**Scientific organizer and coordinator of**

- *Pre-congress Symposium* Sustainable cooperation: Governance and organization of Europe's agricultural cooperatives for resilience in times of change, at the XV Europaeen Association of Agricultural Economists Congress, Parma (Italy) – 28-29 aug 2017.
- 140° Seminar of the European Association of Agricultural Economics, *Theories and Empirical Applications on Policy and Governance of Agri-food Value Chains* 12-13 December, 2013, Perugia (Italy).

- **Main publications**

- PAOLOTTI, L., MARTINO, G., MARCHINI, A., & BOGGIA, A. (2017). Economic and environmental assessment of agro-energy wood biomass supply chains, *Biomass and Bioenergy*, *forthcoming*
- MARTINO, G., GIACCHÈ, G., & ROSSETTI, E. (2016). Organizing the Co-Production of Health and Environmental Values in Food Production: The Constitutional Processes in the Relationships between Italian Solidarity Purchasing Groups and Farmers. *Sustainability*, 8(4), 316
- PAOLOTTI, L., MARTINO, G., MARCHINI, A., PASCOLINI, R., & BOGGIA, A. (2015). Economic and environmental evaluation of transporting imported pellet: A case study. *Biomass and Bioenergy*, 83, 340-353
- BAVOROVA M., HIRSCHAUER N., MARTINO G., (2013), Food safety and network governance structure of the agri-food system, *European Journal of Law and economics*, Volume 37, Issue 1, pp 1-11
- MARTINO G., (2013) Quality uncertainty and allocation of decision rights in the European protected designation of origin, *Revista de Administração da Universidade de São Paulo* v.48, n.2, p.375-392
- MARTINO G., SARTI F.M., PANELLA F., (2013), Social network analysis in encouraging role-players in the beef market to take breeding decisions: a methodological study, *Italian Journal of Animal Science* Vol. 12: 53-59
- MARTINO G. PAMPANINI R., MORBIDELLI F., (2012) Integration Policy in Agri-Food Chains: Theory and Empirical Evidences, *Agricultural Economics Czech*, 58, 409-44
- BAVOROVA M., HIRSCHAUER N., MARTINO G., (2012) An analytical framework for a behavioural analysis of non-compliance in food supply chains, *British Food Journal*, 112, 9
- MARTINO G., (2011), Trust, Contracting and Adaptation in Agri-Food Hybrid Structures, *International Journal on Food System Dynamics*, 117, 7
- MARTINO G., POLINORI P., (2011), Networks and organizational learning: Evidences from broilers production *British Food Journal* vol. 113, 6-7
- CASTELLINI C., BERRI C., LE BIHAN-DUVAL E., MARTINO G. (2008), Qualitative attributes and consumer perception of organic and free-range poultry meat, *World's Poultry Science Journal*, 65
- FRITZ M., MARTINO G., SURCI G., (2008), Trust conditional on governance structure: theory and evidence from case studies, *Journal on Chain and Network Science*, vol. 8, n.1

Name and address of employer

Type of business or sector	<b><i>Research and Teaching</i></b>
Dates	<b>01/2004 – 05/2013</b>
Occupation or position held	<b><i>Associate Professor</i></b>

- **Teaching activity**  
Agricultural Economics and Rural Appraisal.
  - **Responsibilities**  
Coordinator of the Doctorate Program in Agricultural Economics and Policy
  - **Main Research activity**  
Coordinator of a research unit of the FP6 European Project “Control of the intestinal flora ecology in poultry for ensuring the products safety for human consumers” (Contract n. FOOD CT 200X 007076) Priority 5: FOOD QUALITY AND SAFETY) – (Duration: 14 march 2005 - 14 march 2008). The activity carried out concerned with the socio-economic inquiry (Work Package 5)  
  
Coordinator of Research Unit in a project funded by the Italian Ministry of Research and University National (topic: Organizational Analysis of Food Safety Strategies)  
  
Organizer and Coordinator of the Summer School “Institutions and Organizations in the European Agri-Food Systems. Economic and Sociological Approaches” (2007) and the Advanced Course “Perspectives in the Analysis of Agri-Food Network Relationships” (2009) and the International Workshop “Sustainable behaviours in food chains: organizational, marketing and environmental aspects” (2010)
  - **Other activities**  
**Referee experience:** British Food Journal; Journal of Institutional Economics;; Regional Studies; International Journal of Food System Dynamics; Food Economics (Acta Agriculturae Scandinavica; Aestimum; Rivista di Economia Agraria.  
  
**Scientific organizer and coordinator** of the 140° Seminar of the European Association of Agricultural Economics, *Theories and Empirical Applications on Policy and Governance of Agri-food Value Chains* 12-13 December, 2013, Perugia (Italy)  
  
**Scientific organizer** 130° Seminar of the European Association of Agricultural Economists, “Did agricultural economics disappoint ? Empirical Applications on Governance of Food and Fibre Value Chains”, 31 August – 01 September, 2012, Swedish Univ. of Agricultural Sciences (SLU), Uppsala, Sweden  
  
**Scientific Conference organization:**
    - Organizer of the Annual Conference 2007 of the Italian Society of Agricultural Economics
    - Organizer of the Annual Conference 2011 of the Italian Society of Agricultural Economics
    - Organizer of the Annual Conference 2011 of the International Society of Applied Economics
- Organizer and Coordinator of the Summer Schools and PhDs Courses**
- Summer school *Institutions and Organizations in the European Agri-Food Systems. Economic and Sociological Approaches* - 2007
  - Advanced Course *Perspectives in the Analysis of Agri-Food Network Relationships* - 2009
  - Advanced Course “Sustainable behaviours in food chains: organizational, marketing and environmental aspects” -2010
  - Advanced Course *Chains and Pools. The Empirics of Economic Organizations in Agri-Food Supply Systems*, with **Anna Grandori** (Bocconi University, Milan) – 2013
  - Advanced Course *Transaction Costs Economics and Econometrics of Contracts*, with **Scott E. Masten**

Name and address of employer	<b>Department of Agricultural, Food Sciences and Environmental – University of Perugia</b>
Type of business or sector	<b>Research and Teaching</b>
Occupation or position held	<b>Researcher and Associate teacher</b>
Dates	<b>03/1990-01/2004</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• <b>Teaching activity</b> Appraisal Methodology</li> <li>• <b>Main Research activity</b> Agricultural process analysis, Agribusiness, Appraisal methodology</li> </ul>
Occupation or position held	<b>Agronomist</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Planning of Extension Services</li> </ul>
Name and address of employer	<b>Agricultural Development Agency – Regional Government of Umbria</b>
Type of business or sector	<b>Public Administration</b>
Dates	<b>03/1984-03/1990</b>
Occupation or position held	<b>Agricultural Economist</b>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Member of Research teams addressing the following topics: Agri-Food Markets Analysis, Agri-Food Cooperatives, Appraisal Methodology</li> </ul>
Name and address of employer	<b>Institute of Rural Appraisal and Institute of Agricultural Economics – University of Perugia</b>
Type of business or sector	<b>Research and Teaching</b>
<b>Education and training</b>	
Dates	2/1993-3/1993
Title of qualification awarded	
Principal subjects	<b>Short mobility Grant “M.Curie” – European Union</b> Research activity carried out at the <b>Queen Elizabeth House - University of Oxford (UK)</b> (Topic: <i>Cointegration Analysis of Cereal Prices</i> )
Name and type of organisation providing education and training	<b>University of Perugia (Italy) – University of Oxford (UK)</b>
Dates	11/1977-11/1981
Title of qualification awarded	Degree in Agricultural Science
Principal subjects	Thesis title: ‘ <i>The Agricultural Structures Policy of the European Economic Community</i> ’ University of Perugia (Italy)
Dates	<b><u>Activity reflecting a personal interest</u></b> 2012-2014
Title of qualification awarded	Research Doctorate (equivalent PhD)
Principal subjects	<b>Anthropology</b>
Name and type of organisation providing education and training	University of Perugia
Mother tongue(s)	<b>Italian</b>
Other language(s)	<b>English</b>

Self-assessment	Understanding				Speaking				
European level (*)	Listening		Reading		Spoken interaction		Spoken production		
English	B2	Proficient User	B2	Proficient User	B2	Proficient User	B2	Proficient User	B2

(\*) Common European Framework of Reference for Languages

Social skills and competences

Organisational skills and competences

Planning research activities  
Carrying out research activities  
Coordinating research team  
Organizing scientific meeting  
Planning and carrying out teaching activity  
Managing Academic Courses and teams

Computer skills and competences

Microsoft Office  
SAS  
STATA  
SPSS  
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**Memberships and other relevant activities**

Member of the:  
*Italian Society of Agricultural Economics*  
*European Society of Agricultural Economists*

## Key Publications 1 Articles in Scientific Journals

### 1.1 Articles in International Journal with Impact Factor

PAOLOTTI L., MARTINO G., MARCHINI A., BOGGIA A. (2017). Economic and environmental assessment of agro-energy wood biomass supply chains. **BIOMASS & BIOENERGY**, vol. 97, p. 172-185, ISSN: 0961-9534, doi: 10.1016/j.biombioe.2016.12.020

MARTINO GAETANO, ROSSETTI ENRICA, MARCHINI ANDREA, FRASCARELLI ANGELO (2017). Process innovation in milling stage in olive oil sector: evidence from an empirical analysis in Umbria (Italy). **BRITISH FOOD JOURNAL**, p. 00, ISSN: 0007-070X, doi: 10.1108/BFJ-12-2016-0585

MARTINO GAETANO, GIACCHÈ GIULIA, ROSSETTI ENRICA (2016). Organizing the co-production of health and environmental values in food production: The constitutional processes in the relationships between Italian solidarity purchasing groups and farmers. **SUSTAINABILITY**, vol. 8, ISSN: 2071-1050, doi: 10.3390/su8040316

PAOLOTTI L., MARTINO G., MARCHINI A., PASCOLINI R., BOGGIA A. (2015). Economic and environmental evaluation of transporting imported pellet: A case study. **BIOMASS & BIOENERGY**, vol. 83, p. 340-353, ISSN: 0961-9534, doi: 10.1016/j.biombioe.2015.09.011

MARTINO G., SARTI F.M., PANELLA F., (2013), Social network analysis in encouraging role-players in the beef market to take breeding decisions: a methodological study, *Italian Journal of Animal Science* Vol. 12: 53-59

BAVOROVA M., HIRSCHAUER N., MARTINO G., (2012) An analytical framework for a behavioural analysis of non-compliance in food supply chains, *British Food Journal*, 112, 9

MARTINO G., (2011), Trust, Contracting and Adaptation in Agri-Food Hybrid Structures, *International Journal on Food System Dynamics*, 117, 7

MARTINO G., POLINORI P., (2011), Networks and organizational learning: Evidences from broilers production *British Food Journal* vol. 113, 6-7

PERUGINI C., MARTINO G., (2008) , Income Inequality within European Regions: Determinants and Effects on Growth, *Review of Income and Wealth*, 3

CASTELLINI C., BERRI C., LE BIHAN-DUVAL E., MARTINO G. (2008), Qualitative attributes and consumer perception of organic and free-range poultry meat , *World's Poultry Science Journal*, 65

### 1.2 Articles in International Journals with Referees

MARTINO G. PAMPANINI R., MORBIDELLI F., (2012) Integration Policy in Agri-Food Chains: Theory and Empirical Evidences, *Agricultural Economics Czech*, 58, 9, 401-424

MARTINO G., (2010), Trust, Contracting and Adaptation in Agri-Food Hybrid Structures, *International Journal on Food System Dynamics*, n.4

FRITZ M., MARTINO G., SURCI G., (2008), Trust conditional on governance structure: theory and evidence from case studies, *Journal on Chain and Network Science*, vol. 8, n.1

MARTINO G., (2007), Contractual choice and food safety strategy: some empirical findings in Italian poultry sector, *Food Economics – Acta Agriculturae Scandinavica, Section C*, n.1

MARTINO G., PERUGINI C., (2007) - Economic Inequality and Rural Systems: Empirical Evidences and Interpretative Attempts, *Rivista Italiana di Scienze Regionali*, n. 1

### 1.3 Articles in Italian Journals with Referees

MARTINO G. , PAMPANINI R., ZUCCHI R., (2010), Cooperation and Food Safety: theory and evidence in light of the Amartya Sen approach, *Economia e Diritto Agroalimentare*, 1

MARTINO G., (2009), Le dimensioni istituzionali nella trasformazione dell'agricoltura nello schema analitico di Emilio Sereni. *Il Pensiero Economico Italiano*, 1

FIORONI A., ROSSETTI E., MARTINO G., (2009) Fiducia e contratto nelle relazioni tra imprese agro-alimentari: elementi teorici ed evidenza empirica, *Economia Agro-alimentare*, 3

MARTINO G., POLINORI P., POMPEI F., (2008) Reacting to law based technological change: opportunities from organizational learning in Italian poultry sector, *Rivista di Economia Agraria*, 1

MARTINO G., (2007), Sicurezza degli alimenti, ambiente istituzionale ed economia delle strutture ibride, *Agriregionieuropa*, 3

MARTINO G., PAMPANINI R., (2006) - Natura economica delle organizzazioni dei produttori agricoli: un'interpretazione alla luce della teoria neoistituzionale, *Economia e Diritto Agroalimentare*, n. 1-2

## 2. Articles in Research Books

MARTINO Gaetano, POLINORI Paolo, TURCHETTI Luca. (2017). An economic analysis of the efficiency and sustainability of fertilization programmes at the level of operational systems, with case studies on table tomato, carrot and potato in Central Italy. In: Tei Francesco Nicola Silvana Benincasa Paolo. *Advances in Research on Fertilization Management of Vegetable Crops. ADVANCES IN OLERICULTURE*, p. 267-298, BERLIN:Springer, ISBN: 978-3-319-53624-8, ISSN: 2367-4083, doi: 10.1007/978-3-319-



